

**DENNIS PAUL**  
3730 OLIVE AVENUE  
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### SUMMARY

Computer/Internet programming  
Outstanding analytical and creative skills  
Highly efficient; adept in both planning and implementing programs  
Effective communication and training skills with diverse individuals/groups  
Experienced in organizational development, education, fundraising, public relations, and sales  
Successful record of exhibitions, awards and grants as a visual artist, photographer - still, digital, video

### ORGANIZATIONAL DEVELOPMENT

- Coordinated governmental and private agency interactions
- Prioritized tasks and responsibilities to meet shifting deadlines
- Prepared comprehensive reports and recommendations for Agency/Board/Organizational review
- Initiated a Funding Resource Center, publications and constituent training programs
- Collaborated with others in team settings to produce effective motivation and problem solving
- Developed a multicultural, pilot project "Language Arts Through Visual Arts," obtaining federal and corporate funding

### MANAGEMENT/CONSULTING

- Conducted need assessments for institutional advancement
- Implemented numerous strategic and programmatic planning processes
- Researched private and public funding sources and governmental regulations
- Generated fundraising strategies and campaigns

### SUPERVISION/TRAINING/TEACHING

- Originated the syllabus and taught "Development, Fundraising and Grantsmanship," Graduate Museum Studies Program at New York University
- Hired, trained and supervised paid and volunteer personnel
- Recruited and oriented board members for nonprofit institutions and organizations
- Produced teacher/paraprofessional training programs
- Presented workshops, seminars and lectures

### PUBLIC RELATIONS/COMMUNICATIONS

- Internet Website creation, demonstration and promotion
- Conceptualized varied marketing/promotional media campaigns
- Organized diverse information and documentation into unified packets and reports
- Wrote project correspondence, maintained files and records, and designed information forms

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CREATIVE

- Directed a closed-circuit TV station
- Designed exhibition installations
- Devised graphic/photographic/website designs and solutions
- Established a national design and sales organization in the women's apparel field
- Created and exhibited artwork while living in the United States, Europe and Mexico; Yaddo Fellowships; included in many private and corporate collections

EMPLOYMENT HISTORY

CONSULTANT	Organizational Development
LECTURER	Graduate School of Arts & Science, Museum Studies Program, NYU
DEVELOPMENT OFFICER	City of New York
STAFF ANALYST	Department of Cultural Affairs
VICE PRESIDENT	Fashion Metamorphosis, Inc., NY
TEACHING CERTIFICATION	City of New York
AUDIO-VISUAL COORDINATOR	Board of Education
VISUAL ARTIST/PHOTOGRAPHER	Self-employed

EDUCATION

CITY UNIVERSITY OF NY	Graduate courses in Psychology and Education
CITY COLLEGE OF NY	BA, Psychology

OTHER LANGUAGE Spanish  
REFERENCES Furnished upon request